

Your Membership Guide



www.hbaofnepa.org

www.pabuilders.org

www.nahb.org

Welcome to the Home Builders Association of Northeastern Pennsylvania!

This guide provides you with relevant and useful information to support and help guide you during your first few months in the association.

When becoming a member of HBA of NEPA you automatically become a member of the National Association of Home Builders (NAHB) and the Pennsylvania Builders Association (PBA) along with access to their invaluable programs and benefits. A 3 in 1 membership!

We are here to assist you and your business by bringing clarity to HBA of NEPA along with the benefits, educational programs and to partner with you in professional networks at the local, state and national levels.

HBA of NEPA encompasses the counties of Luzerne, Lackawanna, Wyoming and Susquehanna.

Types of Membership

Builder Member: Building membership is open to any person, firm, corporation or company that is currently or previously in the business of building or remodeling homes, apartments, schools, commercial, industrial or other structures/buildings normally related to a community. Builder membership also includes those in land development and who transacts such business within the given jurisdiction of an HBA/BIA.

Associate Member: Associate members are made up of the trade contractors, suppliers and service providers that support the home building industry. These members include plumbers, roofers, electricians, architects, excavators, banks, suppliers, as well as many other businesses that support our membership.

All members must subscribe to the Code of Ethics of HBA of NEPA and have been in business the minimum of two (2) years.

This membership guide is a brief outline of the Powerful Partnership you have joined. It provides the signposts for you to explore and learn more about **your** organization!

As a new member, we encourage you to get involved, starting with your local association, by serving on a committee, attending board meetings, participating in events and developing member-to-member relationships to play a part in growing each other's businesses.

You have the opportunity to develop a Membership with Meaning.

Thank you for becoming a member and helping us grow!



What you can expect from

- New members as well as renewing members will have their businesses along with contact info posted on the HBA of NEPA Facebook page. This also offers each business to 'like' and 'share' that post to their clients/customers as well as friends and associates.
- If your business has an upcoming event, special promotion or news you'd like to share, tell us about it and we will promote it on our Facebook page and website.
- Member contact information is displayed on our website www.hbaofnepa.org member directory.
- Members receive emails announcing events, introducing new programs, spreading the word of money saving benefits and discounts as well as legislative updates and industry news.
- Members who take advantage of the PA One Call program simply email or fax their invoices to HBA of NEPA and we take care of the rest.
- Members can showcase their business at events through Sponsorship Opportunities extending your reach to potential new customers.
- There will be several educational opportunities throughout the year offered either locally or through PBA and NAHB. HBA of NEPA offers programs such as updates on OSHA, codes, contractor registration along with new rules and regulations in building and remodeling.
- Membership at the local level gives you a voice at the state legislative level, make sure to use it. PBA Government Affairs has been successful over the years by defeating as well as promoting what matters most to the industry.

Mission Goals of HBA of NEPA

1. To be a source of education and information to increase member professionalism.
2. To build a proactive voice at all levels of government.
3. To build a positive image in the community through public awareness of the association and its membership.
4. To aid in the development of a skilled workforce by promoting vocational opportunities in the building industry.



www.pba.org

205 Grandview Avenue, Suite 207,
Camp Hill, PA 17011
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What you can expect from

- Advocacy – PBA represents the home building industry on government affair issues at the state level. The Association frequently works with individuals at the municipal level on local issues.
- Member Rebate Program – Builders/remodelers can receive rebates that more than cover their annual dues. More than 50 of the country’s leading manufacturer brands participate.
- Worker’s Comp Insurance – Competitive rates, better claim management, and better options for premium payments.
- Health Insurance – Access to fully insured group and individual health insurance, dental and vision benefits, life insurance, AD&D and disability through PBA.
- PA One Call System (811) – As a member the \$125 fee is waived.
- National Purchasing Partners – Discounted rates on many national products and services including Verizon, Staples, Sherwin Williams and many more.
- Small Business Growth Partners – Provides members a free analysis of your company’s marketing, sales, communications and strategic planning.
- PSECU Credit Union Membership – The state’s largest credit union offers no or low-fee services.

Visit www.pabuilders.org to see additional benefits and opportunities.

Since 1945 the Pennsylvania Builders Association has been an effective and respected voice for the residential construction industry. It is an organization run by members for members.

Affiliated with the National Association of Home Builders and a network of 32 local associations and over 4,000 homebuilders, trade contractors, suppliers, industry professional and advocates for the building industry through legislative action, higher standards and consumer awareness.

PBA deals with a wide range of government regulations and policies that affect members, their businesses and their customers. They provide access to industry experts, as well as information and publications on the latest industry news and trends. Board involvement and awards programs give members an opportunity to meet and network with peers across the state.

PBA also created the Endorsed Trade Program, designed to work with schools across the state to provide students with industry-recognized certification to strengthen skills and qualifications.

PBA continued . . .

Pennsylvania Builders Association operates with eight geographical regions by counties which meet throughout the year to bring back information to be discussed at the three annual state meetings. HBA of NEPA currently has two members actively involved as Associate Vice President and Regional Vice President. PBA is headquartered at 205 Grandview Avenue, Suite 207, Camp Hill, PA 17011

Southeast Region:

HBA of Berks County, Lehigh Valley BA, BIA of Philadelphia, HBA of Chester/Delaware Counties and HBA of Bucks and Montgomery Counties.

Northeast Region:

Carbon BA, Wayne/Pike BIA, HBA of Northeastern PA, and Pocono BA

Mideast Region:

HBA Metro Harrisburg, Lebanon County BA and Schuylkill BA.

Southcentral Region:

BA of Adams County, BIA of Lancaster County, Franklin County BA and York BA.

Northcentral Region:

BA of Central Pennsylvania, Central Susquehanna BA and West Branch Susquehanna BA.

Midwest Region:

Blair-Bedford BA, Clearfield County Chapters, Greater DuBois Area BA, HBA of Alleghenies, Indiana-Armstrong BA and Somerset County BA.

Northwest Region:

BA Northwestern PA, Lawrence County BA, Mercer County BA and Tri-County BA.

Southwest Region:

BA of Metro Pittsburgh and BA of Fayette County.

To view more in-depth information on PBA please visit their website www.pabuilders.org, sign on as a member and go to **Tools for Members**.



www.nahb.org
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NAHB Consistently Delivers Value for Its Members

NAHB fights for its members on Capitol Hill, in state houses and in the communities where they do business. We work hard to defeat excessive regulations and to protect our members' bottom lines. Our advocacy efforts include educating policymakers and the Administration, building successful coalitions, and mobilizing NAHB's grassroots on a range of issues.

NAHB advocates on behalf of its members on a wide range of issues, including the tax code, federal housing programs, regulatory relief, environmental laws, building codes, OSHA, building materials, housing finance and more. A single win in the policy arena can save builders thousands of dollars on every home they build.

In recent years, the association's advocacy efforts and other member benefit offerings have provided members with tremendous value — equal to approximately **\$6,160** per housing start in 2020.

This significant savings makes membership in NAHB an essential tool for smart home builders and the diverse businesses that support the home building industry.

NAHB Provides Industry Insight and Support to Members

In addition to its broad advocacy efforts, NAHB supports its members through extensive economic analysis and research that provides insight into the housing market, through workforce training programs and through communications efforts that take the housing industry's unique perspective to policymakers and the public.

NAHB staff experts include distinguished economists, tax specialists, financial experts, and regulatory and technical specialists. NAHB also supports members through research into innovative building products and construction techniques and the efforts of the association's legal and land development teams.

Plus, NAHB's own award-winning video production team, [NAHB Studios](#), offers HBAs and members a unique opportunity to tell your story across all media platforms.

NAHB continued . . .

MEMBERS ONLY SAVINGS

Automotive Savings

Save on your purchase or lease of a Nissan or Infiniti vehicle with NAHB member incentives for 2023 and 2024 model year sedans, crossovers, SUVs, sports cars, luxury models, pickup trucks, and cargo vans.

Earn up to \$1,500 on a new BMW or up to \$500 on a new Mini.

Members can save 15% on Goodyear Tires when they log onto NAHB.org.

Discounts on rental cars through Avis (30%) and Budget (35%).

Purchasing Power

NAHB members saved over \$40,000,000 last year through the Members Savings Program, offering discounts on building materials, wireless, travel & entertainment, health & wellness, business management and more

Savings on Services

NAHB Contracts offers various residential construction contracts, exclusively for home builders and remodelers. You will save hours of work — and hundreds of dollars — with every contract.

In collaboration with ConstructionJobs.com, NAHB offers this recruitment tool to all NAHB members in their search for new employees. NAHB members enjoy a discount off standard rates for job posting.

Visit <https://www.nahb.org/savings>

Education

Online Courses and Webinars

Free Member Webinars

Continuing Education

Visit <https://www.nahb.org/Education-and-Events/Education>